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KAREN HUDSPETH & BARKLEY

TOP PRODUCER —
MCGRAW REALTORS



Also in this issue:

Langston Carr — Rising Star

Mindy Strand — Top Producer

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If you are interested in contributing or nominating Realtors for certain stories, please email us at rc.smith@realproducersmag.com.

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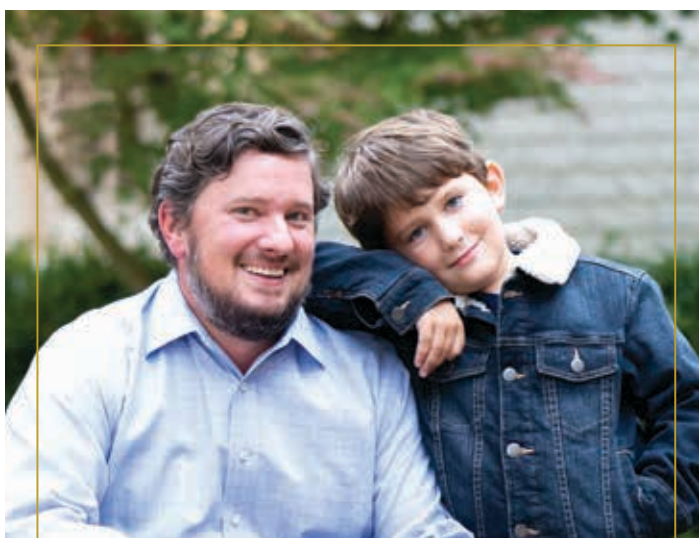
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What is the one dish you absolutely must have at your Thanksgiving dinner?



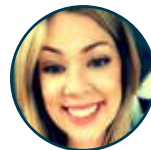
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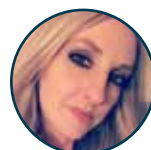
Cortney Nanney — McGraw Realtors
We can only pick one thing? It's Thanksgiving; you can't just pick one thing ... but since you insist. I'll say MY turkey.



Tiffany Taucher — Taylor Realty Group
Chicken and dumplings!



Mallory Alu — Hot Springs Board of REALTORS® Office
Green bean casserole



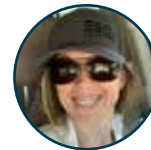
Jenn Goines — McGraw Realtors
My nana's homemade dressing/stuffing with my papa's homemade giblet gravy on top.



Jon Rowley — ESQ Realtors
Dressing — everything else is eaten year-round! Dressing only comes around once a year.



Eric Billingsley — McGraw Realtors
Gotta be the dressing because mixed with cranberry sauce is awesome.



Shaila S. Stacey — ESQ Realtors
Mashed potatoes! They have a whole other kick to them when swimming in gravy with some fellow plateaters! They are versatile and can be turned into almost anything, and they make a great dip for ham, turkey and even veggies!



Svetlana Simmons — McGraw Realtors
Green bean casserole



Kayla Casada — RE/MAX Hot Springs Village
Sweet potato casserole!



Robin Brooks — Lake Hamilton Realty
Cornbread dressing!



Karen Hudspeth — McGraw Realtors
Sweet potato casserole with pecans because it is not Thanksgiving without it!



Sierra Moore — McGraw Realtors
Karen Hudspeth, I second this.



Brooke Ruppel — Century 21 Parker & Scroggins Realty
The dressing



Sarah Hogan Barnett — Taylor Realty Group
Dressing!

Come on, folks! We need more participation on these fun questions. Follow me at TMetcalfe59 on Facebook for the question each month. We would love to have more REALTORS®/firms participate.

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Given your status & expertise, what is some advice you would give up-and-coming REAL PRODUCERS?



Karen Hudspeth — McGraw Realtors

Karen has some words of advice for new agents. She shares a big one that she had to figure out on her own: “Treat this career like a job that you have to show up for or you will be FIRED!” She explains that thought: “When someone is in business for oneself, it is easy to blow off the day if something comes along.” Karen says, “I personally must go to the office to stay on track.” She adds with a chuckle, “I am pretty easy to distract.”

top tips/lessons learned



Mindy Strand — Edge Realty

Mindy’s advice for an up-and-coming agent? Agents should set lofty goals, work hard for them, and don’t give up. Trust your individual value, be patient and keep working to reach your goals. This career is a balance of sensitizing to your client’s needs, and not internalizing with your own. Doing the right thing is our company’s motto, and I can’t agree more: If you do right to others, treat others like you want to be treated, there is no question about the outcome. Others will see it and appreciate it.

Another huge piece of advice: This career is not about rivalry. ... We all have the same goal, so whether you work for the same company, the buyer, the seller, etc., we all have the same goal: to put SOLD on it and have happy clients. Working together as a united team for the same goal is key.



Langston Carr — RE/MAX

When asked for information or advice that *Real Producers* readers would benefit from, Langston shares, “Make a decision, then make that decision the right decision!” In looking back, he shares that he did not start in real estate with the right mindset. He tells that his first transaction went awry when the property flooded just two days before the scheduled closing. Though it took nine months, it did eventually close. That taught him resilience. In his first three years, he sold only four homes. Looking back, he admits that he wasn’t committed to the results despite being dedicated to the process.

He says, “You can be a part-time agent and see success, so don’t allow anyone to tell you otherwise! The first year I saw any success was actually my fourth year in the business. Admittedly, that was my fault. Keep at it! Because little by little, a little becomes a lot!” Once he made a decision and a commitment to the process, he sold \$3.5 million a year after selling nothing. The next year, while still on a part-time basis, he sold \$5.6 million. During that year, he was a full-time teacher of four different subjects!



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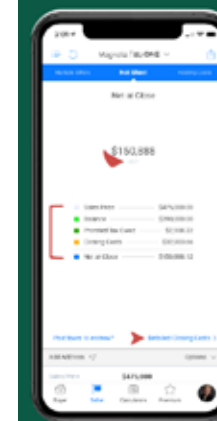
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MINDY STRAND



EDGE REALTY — JACKSONVILLE

Before becoming a REALTOR® in 2017, Mindy had majored in social work. Her husband was in the military, and after her children were born, she decided to be a stay-at-home wife and mom. She also provided daycare to help support other military families. If that wasn't enough, she managed three small businesses!

Mindy's volume as a top producer is quite impressive: 178 buyers, residential, \$32,039,335 and 140 sellers, \$20,552,358. Vacant land, \$171,000. Total: 318 clients at \$52,591,693. My volume in 2021 was \$15,342,734 at 73.67 transactions.

"I've held many jobs and done volunteer work, all of which centered around helping others," Mindy explained. "I decided to go into real estate because I enjoy helping people with their biggest investment and acting as a guide for them. I also enjoyed the social aspect of real estate."

When I asked Mindy what the most rewarding part of her business is, she didn't hesitate. "The relationships that are formed in the homebuying process. The smiles, appreciation and gratitude for the hard work are also very rewarding. We all need to be able to trust someone when in uncharted waters. I love being able to connect with a client and provide my best effort to simply help get to the right decision for them."

"Real estate has given me an opportunity to help others, create new relationships, and provide an income to raise my family. To have a successful career doing something I love has been a milestone achievement in my life."

Mindy admits the most challenging part of the business is keeping a good work-life balance. "The founder of Edge Realty, JC Goffe, was my mentor, especially on this subject."

His advice was 'be where your feet are' and 'work your business; don't let your business work you.' JC got sick and passed away at 34 years old. Yet his words are a constant reminder that life is fragile, and tomorrow is not promised!"

What does she love most about being a REALTOR®? "The challenge of house hunting or selling and negotiations, and the relationships that are formed. When people trust me with this important chapter, I get to know them and their families and be a part of something big. It's hard not to grow a friendship with them. I love that. Many of my clients have become good friends, which is big to me because, not being from Arkansas originally (military friends move away), it is great to have those local friendships!"



» top
producer
By Mary Metcalf

...

If we asked your family and friends about you, what would they say?
Responses:

“Hardworking and loyal”— Nick Priest

“Hardworking, honest woman, willing to go the extra mile and help others yet family oriented.” — Moo (aka mom)

“One of the hardest working women I know, juggling two young girls, working her real estate team, business and The JC Goffe Foundation. Volunteers for anything Edge has going on and is always willing to help anyone in need! Has the best positive attitude” — Sheila James

“Very kind, fun to play with and very sweet and kind. You do great at your job and get such great awards because you are so great” — Jojo (7-year-old daughter)

“Loving, caring, friendly, can be mean sometimes, hard-working, tries her best, does fun activities with everyone, fun/funny, great dancer, great singer, great at doing real estate, making sure everyone has a good time, beautiful, nice ... that’s it.” — Haven (8-year-old daughter)

Building a team and branding it has been very important to Mindy. “JC believed in me and encouraged me to start a team. His experience and faith in me emboldened me to start the Key Team. This team is amazing, inside and out. They value my clients as I do, and we all work hard together. We trust and help each other. They are my best friends. That transfers to our clients, as we are more powerful as a team. We can collaborate, network and ultimately cast a larger net to find the perfect fit for our clients.”

I asked Mindy to give me her version of success. “Success is the



Triple Diamond Award

accomplishment of purpose. I have succeeded in accomplishing my goals of helping others, valuing relationships over transactions and providing stability and opportunity for my family along the way. Still, I am always re-evaluating how to do things better, accomplish more and better the people in my life. *‘Success is not final; failure is not fatal. It is the courage to continue that counts.’ (ref. Winston S. Churchill).*

Despite being a busy REALTOR®, Mindy makes spending time with her girls a priority. “We love to play, swim, dance in the kitchen, travel, play or watch sports, do arts and crafts, talk (too much, to just about anyone), have movie nights and slumber parties.”

One of Mindy’s passions is The JC Goffe Foundation. “JC founded this company on integrity and hard work. In 2020, he found out he had stage 4 colon cancer and lost his battle in October 2021. After his passing, The JC Goffe Foundation (nonprofit) was established as a special way to keep his spirit alive and to help youths in the community. I was honored to be elected the secretary and slated as the future vice president. I also volunteer for animal rescues, wildlife rehabilitation, Jacksonville downtown steering committee, as well as the Little Rock Air Force Bases Spouses club.”

You can reach out to Mindy by email, mindy@edgerealtyar.com, or cell, 501-613-HOME (4663).

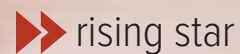
Do you know a REALTOR® that serves by giving back to the community? Nominate them by email to tim.metcalf@n2co.com.



TO HAVE A
SUCCESSFUL
CAREER DOING
SOMETHING I
LOVE HAS BEEN
A MILESTONE
ACHIEVEMENT
IN MY LIFE.



LANGSTON CARR



rising star

By Jean Leffler, Staff Writer



RE/MAX

LANGSTON CARR — RISING STAR — RE/MAX

In January 2016, Langston Carr started his real estate career like most others, aspiring to succeed in this business. However, that same year he was faced with a few significant losses. First, he lost his stable 15-year career and, later, lost his 11-year marriage. Having lost personal confidence and motivation, Langston spent the next three years in exploration and self-discovery.

Inspiration arrived one day in the form of a prayer during that third year. Langston says it was that very moment when he made the decision and plan to commit to his career in real estate. He was teaching at the time and prior to that date, had only sold four homes in three years. However, that year, Langston saw his first glimmer of success — selling \$3.5 million as a full-time educator and part-time REALTOR®.

He says, “The true measure of a man comes from how you respond to adversity in your life. It took me a while, but I believe I have responded well.” We believe so too. Since that date in 2019, Carr has achieved LRRRA Gold (2019), LRRRA Bronze (2020) and top 5% in 2022. His total volume last year alone was \$5.6 million — all as a part-time REALTOR®!

Today, Carr is passionate about helping others accomplish their goals and views this as the most rewarding part of the industry. Helping others energizes him. He ascribes to Zig Ziglar’s philosophy that when helping people get what they want, eventually he will achieve everything that he wants to.

He says he believes in MOE — “mindset over everything”! To that, he adds, “If you can change and control your mindset, literally the way you look at life will be completely different. Everything you’ve ever wanted is right within your reach. The questions I ask myself are different, and the inner thoughts/talks that I have with myself are different. I’ve found passion in this, and it’s exemplified by helping others, both clients and agents.”



Every career has challenges, and Carr sees his as treating real estate as a business. He thinks many relators (himself included) move through transactions while juggling their personal lives. Unlike many agents, he focuses on business while implementing systems and administrative tools to help him manage his time. That avoids duplicating tasks and allows more time for his family.

The Carr family includes 10-year-old McKinley. Carr says, “You get one opportunity to raise your child, and being a former educator, the commonality I have seen in every child who has grown up to be emotionally healthy and happy is they have spent a lot of time with their parents — this career affords me that opportunity without guilt or shame.” They love traveling together, and they recently took a Disney Cruise. He says, “She had a blast!” They do a lot together, but he says, hands down, their favorite activity is reciting Kanye West or Tyler The Creator songs together. He says, “I think it is amazing that she loves the same music as both of her parents. It’s so nostalgic to me!”



...

Langston sees many layers of real estate and is constantly learning and growing. He practices meditation. He listens to self-improvement podcasts. He has flipped homes. He has purchased rental properties. He is in a book club, enjoys sports and admits to being a “fantasy football fanatic.” He enjoys doing something different each day. He knows from personal experience that boredom is real! Although it took him a while to commit, he recognized long ago that corporate America just wasn’t for him. Another thing he has learned is “success is learning to operate out of gratitude daily. I’m currently working toward that. I am definitely grateful for life, family, friends, career and failures.” Of course, he admits to giving in to distractions, but he says, “I’m getting there.”

Carr hopes that his friends and family would describe him as being a great father, friend, son and brother. He says, “Some adjectives would include: ambitious, driven, honest, opinionated, relentless and dedicated (to a fault).”

He says, “Building a career in real estate is difficult, but not impossible. It is hard, but it is absolutely worth it! The easiest way to go through hell is to keep moving forward!” 2022 is still his first full year as a full-time agent, and he has already surpassed his past numbers. He has a personal goal to be the top producer in the state!

Langston Carr works with RE/MAX Elite. And his email address is Langstontherealtor@gmail.com. His cell phone number is 501-773-7154.



“
IF YOU CAN
CHANGE & CONTROL
YOUR MINDSET,
LITERALLY THE WAY YOU LOOK
AT LIFE WILL BE COMPLETELY
DIFFERENT.
”

This taught
Langston
perseverance — this
home flooded
two days
before closing.



“

BARKLEY LOVES TO GO TO
THE OFFICE WITH ME.
DOGS JUST HAVE A WAY
OF PUTTING PEOPLE IN
A BETTER MOOD.

”

» top producer

By Jean Leffler, Staff Writer

M



KAREN HUDSPETH

McGraw Realtors

There was a life of loving and giving for Karen Hudspeth of McGraw Realtors before entering the field of realty. She was an occupation therapy assistant. Then she suffered two heart-wrenching losses — her brother in 2018 and her mother 10 months later in 2019. She found herself in a quagmire of sadness and knew that she had to find a new focus and regain her excitement for life. There is a saying, “When life gives you lemons, make lemonade!” Karen Hudspeth has done just that.

Today, Karen says, “I LOVE what I do!” She found her new focus

in August of 2019. She earned the Platinum Award in 2020 and the Diamond Award in 2021. She has a career volume of \$22,183,400 in just a few short years!

She is passionate about getting her sellers and buyers to the closing table as smoothly and stress-free as possible. Karen feels a great sense of reward when she sees the excitement on a seller’s or buyer’s face.

Hudspeth thrives on differences. She explains, “Each seller and buyer is different. Each home is different. Every closing is different. With my

personality, I love having no two days looking the same.” Just like every other REALTOR®, Karen is faced with challenges. She says, “It is so easy in this business to react to calls and emails and not stick to my schedule.” Karen faces hers by being a list-maker and explains, “I love to have my to-do list ready every day and check off those boxes.” She admits, with a chuckle, to putting something on her schedule just so she can check the box. The market is experiencing a shift, and she expects new challenges to arise. Whatever those might be, Karen will meet them with flexibility and excitement.

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EACH SELLER & BUYER IS DIFFERENT.

EACH HOME IS DIFFERENT.

EVERY CLOSING IS DIFFERENT.

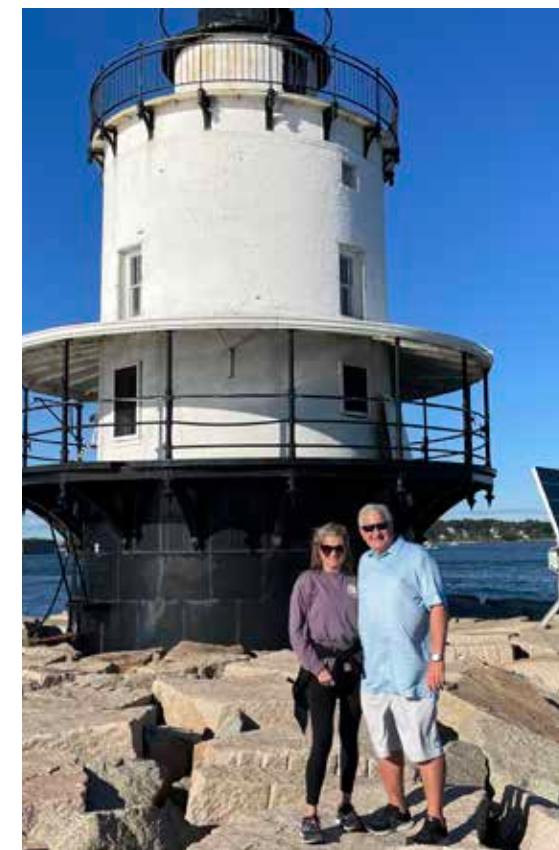
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REALTORS®



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The flexibility that real estate gives Karen is one of her favorite aspects of the business. She admits to always having had a dream of independence. She loves the opportunity to make lots of new friends and meet some amazing people along the way. She is building her brand and appreciates the guidance the McGraw marketing team gives her. She has incorporated her 3-year-old goldendoodle, Barkley, into her brand. She says, “Barkley loves to go to the office with me. Dogs just have a way of putting people in a better mood.”

Karen has been married to Shawn Hudspeth for almost 26 years. They have five children; she describes the family as “his, hers and ours!” They have four grandchildren too. The kids are scattered far and wide — North Carolina, Washington state, Conway, Stuttgart and Hot Springs — so the couple have lots of options for travel destinations! When they get together, they love to hike and explore the outdoors. Wherever they go, you can be sure there is laughter. During a rare moment of solitude, Karen likes a good workout, a hike or will maybe join a yoga class.



Karen actually asked her family what they would say about her when posed that question for this article. She said, “They tell the truth, right?” She was humbled by the answers she received, which included: “She radiates energy. She is the most driven person I know. She is a great source of inspiration. She lives life to the fullest. She is intoxicating to be around. And most importantly, she is a perfect mother.” The heartwarming testimony from her family brought happy tears to her eyes. They know that she will always make herself available if they need her.

She feels her best bit of advice is “answer your phone.” She commonly hears complaints from clients saying their last REALTOR® never communicated. It is a really simple thing to do and is a game-changer in the realty industry. She shares an important reminder: “A lot of the learning comes in the form of DOING — don’t overthink things.”

Karen stands ready, willing and able to guide you through your own real estate transaction. Her email address is khudspeth@mcgrawrealtors.com. Her cell phone number is 870-344-0123.

Would you like to be featured as a Top Producer? Email tim.metcalf@n2pub.com.

TOP 300 STANDINGS

Teams and Individuals through Oct. 4 2022

As reported in CARMLS — Residential Sales Only

Rank	First Name	Last Name	Office	Units	Volume	Average	% Volume
1	Casey	Jones	Janet Jones Company	77	\$61,179,660	\$794,541	0.71%
2	Valentine	Hansen	RE/MAX Properties	151	\$39,461,674	\$261,335	0.46%
3	Kerry	Ellison	Keller Williams Realty LR Branch	127	\$36,632,717	\$288,446	0.43%
4	Debbie	Teague	Janet Jones Company	66.5	\$35,171,297	\$528,891	0.41%
5	Randy	Sumbles	The Sumbles Team Keller Williams Realty	97	\$32,317,950	\$333,174	0.38%
6	Brandy	Harp	Jon Underhill Real Estate	57	\$30,250,850	\$530,716	0.35%
7	Chase	Rackley	Rackley Realty	72.5	\$28,399,548	\$391,717	0.33%
8	Diana	Dominguez	Aspire Realty Group	110	\$28,303,276	\$257,302	0.33%
9	Jon	Underhill	Jon Underhill Real Estate	25	\$23,963,300	\$958,532	0.28%
10	Shelli	Stine	Epic Real Estate	35	\$23,059,252	\$658,835	0.27%
11	Tami	Davis	PorchLight Realty	73	\$23,013,571	\$315,254	0.27%
12	David	Hall	The Goff Group Real Estate Company	44	\$22,322,500	\$507,329	0.26%
13	Mandy	Knaack	PorchLight Realty	75.5	\$21,564,058	\$285,616	0.25%
14	Conley	Golden	Janet Jones Company	35	\$21,161,587	\$604,616	0.25%
15	Toni	Knowles	Crye Leike REALTORS Bryant	64	\$18,048,698	\$282,015	0.18%
16	Linda	O'Brien	RE/MAX Real Estate Connection	82	\$17,116,400	\$208,736	0.20%
17	Jane	Hollansworth	RE/MAX of Hot Springs Village	45.5	\$17,036,500	\$374,428	0.20%
18	Amanda	Elrod	CBRPM Saline County	42	\$16,582,300	\$394,816	0.19%
19	Holly	Driver	Aspire Realty Group	48	\$16,154,100	\$336,543	0.19%
20	Lain	Rodgers	Trademark Real Estate, Inc.	22	\$15,834,100	\$719,731	0.18%
21	Dione	Jessup	Century 21 Parker & Scroggins Realty	47	\$15,472,609	\$329,204	0.18%
22	Brad	Miles	Crye Leike REALTORS NLR Branch	44	\$15,376,200	\$349,459	0.18%
23	Jennifer	Adkins	IREalty Arkansas	36	\$15,358,900	\$426,636	0.18%
24	Buffie	Howard	Truman Ball Real Estate	63	\$15,285,850	\$242,632	0.18%
25	Alicia	Averitt Haley	PorchLight Realty NLR	86	\$15,192,852	\$176,661	0.18%
26	Patricia	Bollier	RE/MAX of Hot Springs Village	38	\$14,165,177	\$372,767	0.16%
27	Susie	Burns	RE/MAX of Hot Springs Village	39.5	\$14,033,720	\$355,284	0.16%
28	Allison	Pickell	CBRPM Midtown	35	\$13,919,800	\$397,708	0.16%
29	Jay	Calhoun	Aspire Realty Group	47	\$13,817,350	\$293,986	0.16%
30	Jamie	Hoffman	River Rock Realty Company	115	\$13,708,716	\$119,206	0.16%
31	Terri	Summers	Crye Leike REALTORS Bryant	49	\$13,521,780	\$275,954	0.16%
32	Nedra	Plumlee	Crye Leike REALTORS	26	\$13,512,400	\$519,707	0.16%
33	Connie	Vaden	Trademark HSV Real Estate	28.5	\$13,491,800	\$473,396	0.16%
34	Amber	Wood	Mid South Realty	88.5	\$13,005,429	\$146,954	0.15%

Rank	First Name	Last Name	Office	Units	Volume	Average	% Volume
35	Matty	Ross	Charlotte John Company (Little Rock)	41	\$12,999,694	\$317,065	0.15%
36	Jody	Huffmaster	RE/MAX Real Estate Connection	58.5	\$12,956,413	\$221,477	0.15%
37	Amber	White	White Stone Real Estate	35.5	\$12,795,750	\$360,443	0.15%
38	Michele	Phillips	Michele Phillips & Co. REALTORS	45	\$12,519,200	\$278,204	0.15%
39	Dana	Kellerman	CBRPM Maumelle	30	\$12,237,122	\$407,904	0.14%
40	Misti	Holland	Crye Leike REALTORS Benton Branch	27	\$12,160,990	\$450,407	0.14%
41	Beau	Durbin	ESQ. Realty Group Hot Springs	26.5	\$12,043,700	\$454,479	0.14%
42	Susan	Neaville	RE/MAX Advantage	35	\$12,011,500	\$343,185	0.14%
43	Kelly	Tedder	PorchLight Realty	48	\$11,902,360	\$247,965	0.14%
44	Scott	Deaton	Deaton Group Realty	47	\$11,838,200	\$251,876	0.14%
45	Jim	Harbour	RE/MAX of Hot Springs Village	38.5	\$11,334,851	\$294,411	0.13%
46	Courtney	Stott	Century 21 Parker & Scroggins Bryant	33	\$11,125,993	\$337,151	0.13%
47	Denise	Hipskind	IREalty Arkansas Benton	30	\$11,009,225	\$366,974	0.13%
48	Nancy	Bergeron	Keller Williams Realty Hot Springs	43	\$10,980,640	\$255,363	0.13%
49	Rebecca	Finney	Keller Williams Realty LR Branch	41	\$10,786,103	\$263,075	0.13%
50	Frank	Yang	Keller Williams Realty LR Branch	32	\$10,681,777	\$333,805	0.12%

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TOP 300 STANDINGS

Teams and Individuals through Oct. 4 2022

As reported in CARMLS — Residential Sales Only

Rank	First Name	Last Name	Office	Units	Volume	Average	% Volume
51	Melissa	Lax	Hot Springs 1st Choice Realty	34	\$10,534,300	\$309,832	0.12%
52	Emily	Young	Charlotte John Company (Little Rock)	22.5	\$10,517,695	\$467,453	0.12%
53	Margaret	Bell	The Property Group	28	\$10,508,400	\$375,300	0.12%
54	Shelly	Mcdonald	Hot Springs 1st Choice Realty	20.33	\$10,479,499	\$515,385	0.12%
55	Susan	Reynolds	Janet Jones Company	19.5	\$10,440,500	\$535,410	0.12%
56	Kimberly	Taylor	Taylor Realty Group HSV	28	\$10,263,559	\$366,555	0.12%
57	Jan	Culp	Trademark Real Estate, Inc.	24	\$10,154,250	\$423,093	0.12%
58	Staci	Medlock	Re/Max Elite NLR	40	\$10,004,800	\$250,120	0.12%
59	Kim	Walker	Trademark Real Estate, Inc.	36	\$9,997,450	\$277,706	0.12%
60	George	Dooley	Trademark Real Estate, Inc.	15.5	\$9,925,600	\$640,361	0.12%
61	Donna	Carlson	Jon Underhill Real Estate	17	\$9,896,178	\$582,128	0.12%
62	Kimberly	Robbins	CBRPM Midtown	39	\$9,853,290	\$252,648	0.11%
63	Stacy	Hamilton	CBRPM WLR	32.5	\$9,787,500	\$301,153	0.11%
64	Holly	Robertson	Southern Realty of Hot Springs, Inc.	44	\$9,462,899	\$215,065	0.11%
65	Debra	Stewart	RE/MAX Homefinders	40.5	\$9,405,700	\$232,239	0.11%
66	Alissa	Nead	RE/MAX of Hot Springs Village	33	\$9,359,900	\$283,633	0.11%
67	Kendra	Fortner	PorchLight Realty	35	\$9,352,300	\$267,208	0.11%
68	Haley	Ward	Truman Ball Real Estate	31	\$9,318,315	\$300,590	0.11%
69	Carol	Slattery	Crye Leike REALTORS NLR Branch	34	\$9,302,477	\$273,602	0.11%
70	Valerie	Moran	Crye Leike REALTORS Kanis Branch	22	\$9,276,400	\$421,654	0.11%
71	Kim	Creighton	Baxley Penfield Moudy Realtors	34	\$9,261,700	\$272,402	0.11%
72	John	Selva	Engel & Volkers	21	\$9,136,499	\$435,071	0.11%
73	Tony	Young	Young Home Sales	42	\$9,111,035	\$216,929	0.11%
74	Jonie	Burks	Charlotte John Company (Little Rock)	26	\$9,108,500	\$350,326	0.11%
75	Danielle	Blair	Crossroads Realty Group	43	\$9,044,900	\$210,346	0.11%
76	Karen	Hudspeth	McGraw Realtors	25	\$8,965,900	\$358,636	0.10%
77	Brittany	Mears	RE/MAX Advantage	37	\$8,965,601	\$242,313	0.10%
78	Donna	Ibbotson	Crye Leike REALTORS Maumelle	34	\$8,959,569	\$263,516	0.10%
79	Holly	Clement	Century 21 Parker & Scroggins	31	\$8,928,268	\$288,008	0.10%
80	Janae	Cook Richards	Taylor Realty Group HSV	36.5	\$8,914,720	\$244,238	0.10%
81	Kenny	Van Patten	CBRPM Midtown	20	\$8,878,900	\$443,945	0.10%
82	Carole	Smith	PorchLight Realty NLR	34	\$8,873,030	\$260,971	0.10%
83	Kerry	Dare	PorchLight Realty NLR	34	\$8,873,030	\$260,971	0.10%
84	Jesse	Jeffers	Edge Realty Cabot	40	\$8,862,100	\$221,552	0.10%

Rank	First Name	Last Name	Office	Units	Volume	Average	% Volume
85	Tish	Pace	RE/MAX Advantage	32	\$8,824,600	\$275,768	0.10%
86	BJ	Conner	RE/MAX of Hot Springs Village	22	\$8,745,000	\$397,500	0.10%
87	Lora	Blair	IRealty Arkansas Cabot	37.5	\$8,681,569	\$231,508	0.10%
88	Kevin	Marsh	RE/MAX Affiliates Realty	30	\$8,674,550	\$289,151	0.10%
89	Inez	Reeder	CBRPM WLR	31	\$8,660,850	\$279,382	0.10%
90	Charles	Keener	RE/MAX Affiliates Realty	35.5	\$8,659,150	\$243,919	0.10%
91	Libby	Uttley	Re/Max Elite NLR	30.5	\$8,598,150	\$281,906	0.10%
92	Kelly	McConnell	Jon Underhill Real Estate	30	\$8,594,736	\$286,491	0.10%
93	Kayla	Jones	IRealty Arkansas Benton	27	\$8,582,770	\$317,880	0.10%
94	Tracy	Gill	CBRPM Maumelle	30	\$8,551,740	\$285,058	0.10%
95	Shannon	Treece	Janet Jones Company	21	\$8,486,000	\$404,095	0.10%
96	Brenda	Langley	RE/MAX of Hot Springs Village	32	\$8,477,900	\$264,934	0.10%
97	Lesa	Poe	PorchLight Realty	31.5	\$8,476,638	\$269,099	0.10%
98	Claire	Brown	Move Realty	25	\$8,467,900	\$338,716	0.10%
99	Tara	Helgestad	Lotus Realty	63.5	\$8,400,748	\$132,295	0.10%
100	Kelly	Denney	Century 21 Parker & Scroggins	25	\$8,352,897	\$334,115	0.10%

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TOP 300 STANDINGS

Teams and Individuals through Oct. 4 2022

As reported in CARMLS — Residential Sales Only


Rank	First Name	Last Name	Office	Units	Volume	Average	% Volume
101	Bob	Bushmiaer	Janet Jones Company	23.5	\$8,257,900	\$351,400	0.10%
102	Missy	Brown	PorchLight Realty	36	\$8,230,911	\$228,636	0.10%
103	Rita	French	PorchLight Realty	28	\$8,196,323	\$292,725	0.10%
104	Layne	Penfield	Baxley Penfield Moudy Realtors	22.5	\$8,196,198	\$364,275	0.10%
105	Debbie	Orton	Crye Leike REALTORS Benton Branch	22	\$8,179,500	\$371,795	0.10%
106	Marva	Caldwell	CBRPM Midtown	28	\$8,169,700	\$291,775	0.10%
107	Yoni	Johnson	Baxley Penfield Moudy Realtors	25	\$8,164,159	\$326,566	0.10%
108	Tammy	Browning	Trademark Real Estate, Inc.	19	\$8,095,000	\$426,052	0.09%
109	April	Findlay	Charlotte John Company (Little Rock)	26	\$8,020,459	\$308,479	0.09%
110	Joanna	White	Bailey & Company Real Estate	26	\$7,995,450	\$307,517	0.09%
111	Jessica	Parker	Century 21 Parker & Scroggins Realty	50	\$7,985,055	\$159,701	0.09%
112	Jeff	Kennedy	Hot Springs 1st Choice Realty	21.33	\$7,950,599	\$372,684	0.09%
113	Steve	Clemons	Exp Realty	36	\$7,907,350	\$219,648	0.09%
114	Tracey	Wheelington	ESQ. Realty Group Hot Springs	22	\$7,900,750	\$359,125	0.09%
115	Joshua	Cole	Venture Realty Group	30	\$7,883,890	\$262,796	0.09%
116	Stephanie	Hurst	CBRPM WLR	24	\$7,850,715	\$327,113	0.09%
117	Kc	Rose	PorchLight Realty	30	\$7,832,550	\$261,085	0.09%
118	Sylvia	Ball	Exp Realty	38	\$7,806,265	\$205,428	0.09%
119	Kathi	Merritt	RE/MAX Advantage	29	\$7,801,500	\$269,017	0.09%
120	Stacy	O'Gary	RE/MAX Real Estate Connection	30	\$7,728,800	\$257,626	0.09%
121	Michele	Woods	McGraw Realtors	29	\$7,702,780	\$265,613	0.09%
122	Gina	Myers Gunderman	Michele Phillips & Company, Realtors Cabot	38	\$7,689,300	\$202,350	0.09%
123	Amanda	White	RE/MAX Elite Saline County	24	\$7,674,450	\$319,768	0.09%
124	Bobbie	Schroeder	Signature Homes Real Estate	30	\$7,671,100	\$255,703	0.09%
125	Casey	Moser	PorchLight Realty	35	\$7,643,860	\$218,396	0.09%
126	Archie	VanGorder	Hot Springs 1st Choice Realty	17	\$7,611,798	\$447,752	0.09%
127	Linda	Sanders	Crye Leike REALTORS Kanis Branch	23	\$7,609,900	\$330,865	0.09%
128	Dustin	Turner	Exp Realty	31	\$7,588,500	\$244,790	0.09%
129	Joshua	Schmidt	Eagle Rock Realty & Property Management	30	\$7,577,909	\$252,596	0.09%
130	Cindy	Edgar	Crye Leike REALTORS NLR Branch	35.5	\$7,559,800	\$212,952	0.09%
131	Stephanie	Stark	RE/MAX Advantage	31	\$7,551,700	\$243,603	0.09%
132	Butch	Higginbotham	Century 21 Parker & Scroggins Realty Bryant	25	\$7,539,670	\$301,586	0.09%
133	Yanyan	Xie	Keller Williams Realty LR Branch	31	\$7,528,800	\$242,864	0.09%
134	Christy	Ward	PorchLight Realty	30	\$7,470,883	\$249,029	0.09%

Rank	First Name	Last Name	Office	Units	Volume	Average	% Volume
135	Kristen	Hinson	The Property Group	22	\$7,412,275	\$336,921	0.09%
136	Mindy	Strand	Edge Realty	35	\$7,401,300	\$211,465	0.09%
137	Linda	Castle	RE/MAX Advantage	22	\$7,395,468	\$336,157	0.09%
138	Todd	Lucas	Southern Homes Realty Hot Springs	14	\$7,352,000	\$525,142	0.09%
139	Jojo	Carter	Engel & Volkers	18	\$7,344,150	\$408,008	0.09%
140	Tara	Erwin	Irealty Arkansas Hot Springs	19	\$7,340,000	\$386,315	0.09%
141	Courtney	Channell	Century 21 Parker & Scroggins	26	\$7,291,790	\$280,453	0.08%
142	Sandra	Ballew	Exp Realty	27	\$7,246,830	\$268,401	0.08%
143	Karen	Thornton	Michele Phillips & Co. REALTORS	32	\$7,225,929	\$225,810	0.08%
144	Lauren	Clark	Charlotte John Company (Little Rock)	21	\$7,218,500	\$343,738	0.08%
145	Amy	Eden	CBRPM Saline County	24	\$7,198,300	\$299,929	0.08%
146	Undre	Brunson	Keller Williams Realty LR Branch	34	\$7,180,150	\$211,180	0.08%
147	Jennifer	Carter	Baxley Penfield Moudy Realtors	24	\$7,164,136	\$298,505	0.08%
148	Bethany	Brasfield	Trademark Real Estate, Inc.	27	\$7,163,050	\$265,298	0.08%
149	Barbara	Swesey	IRealty Arkansas	17	\$7,091,400	\$417,141	0.08%
150	Robert	Richardson	Crye Leike REALTORS Kanis Branch	26	\$7,042,365	\$270,860	0.08%

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TUB/TILE REFINISHING & MARBLE/STONE RESTORATION

TOP 300 STANDINGS

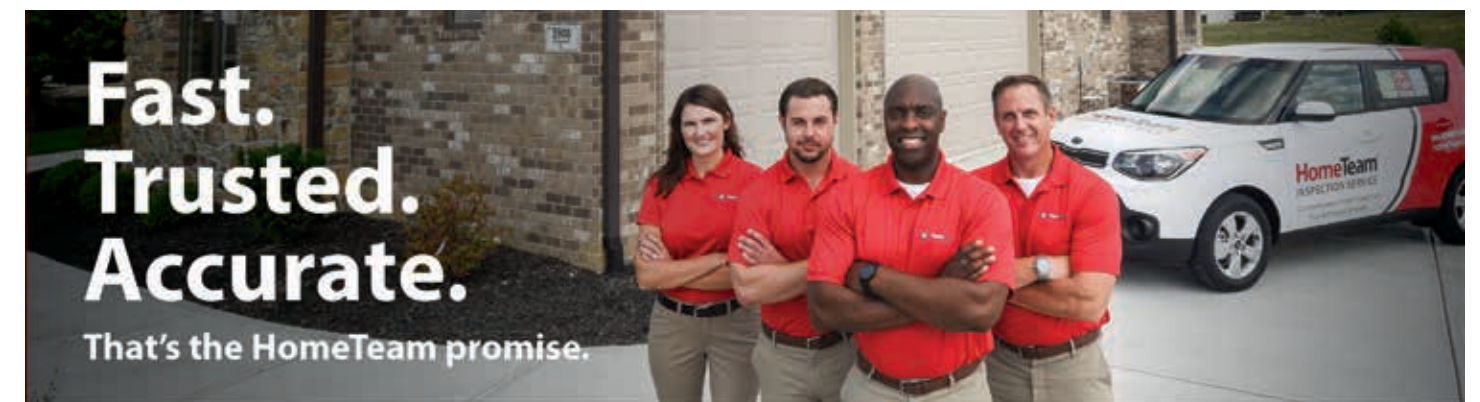
Teams and Individuals through Oct. 4 2022

As reported in CARMLS — Residential Sales Only

Rank	First Name	Last Name	Office	Units	Volume	Average	% Volume
151	Laiken	May	Edge Realty Cabot	35.5	\$7,039,899	\$198,307	0.08%
152	Laura	Osborne	Century 21 Parker & Scroggins Realty	35.5	\$7,030,300	\$198,036	0.08%
153	Amanda	Galbraith	Capital Sotheby's International Realty	20	\$7,007,500	\$350,375	0.08%
154	Joshua	Hester	Century 21 Parker & Scroggins Realty	31	\$6,985,188	\$225,328	0.08%
155	Amy	Hubbard	Century 21 Parker & Scroggins Realty	20	\$6,979,975	\$348,998	0.08%
156	Christine	Durham	ERA Team	23	\$6,963,800	\$302,773	0.08%
157	Robert	Sweeten	Trademark HSV Real Estate	16.5	\$6,810,450	\$412,754	0.08%
158	Todd	Woerpel	CBRPM Hot Springs	7	\$6,792,800	\$970,400	0.08%
159	Jeannie	Johnson	Capital Sotheby's International Realty	20	\$6,789,243	\$339,462	0.08%
160	Deb	Seibert	Hot Springs Village Real Estate	28	\$6,768,700	\$241,739	0.08%
161	Karen	Moulton	Capital Sotheby's International Realty	22	\$6,764,383	\$307,471	0.08%
162	Lindsey	Blaylock	Bailey & Company Real Estate	20.5	\$6,736,638	\$328,616	0.08%
163	Scott	Sandlin	CBRPM Midtown	23	\$6,721,247	\$292,228	0.08%
164	Jennifer	Cook	Charlotte John Company (Little Rock)	19.5	\$6,720,980	\$344,665	0.08%
165	Sandy	Sanders	IRealty Arkansas	30	\$6,714,575	\$223,819	0.08%
166	Tara	Masiello	IRealty Arkansas Sherwood	24	\$6,647,900	\$276,995	0.08%
167	Jerry	Larkowski	ESQ. Realty Group	38	\$6,634,125	\$174,582	0.08%
168	Tina	Coney	Keller Williams Realty LR Branch	22.5	\$6,621,121	\$294,272	0.08%
169	Wendy	Landes	Trademark Real Estate, Inc.	34	\$6,593,200	\$193,917	0.08%
170	Kay	Bancroft	Trademark Real Estate, Inc.	15.5	\$6,573,500	\$424,096	0.08%
171	Tonya	Perkins	PorchLight Realty	34	\$6,505,550	\$191,339	0.08%
172	Aleisha	McIntire	IRealty Arkansas Benton	29	\$6,488,700	\$223,748	0.08%
173	Emily	McCarty	Charlotte John Company (Little Rock)	19	\$6,443,770	\$339,145	0.08%
174	Tyler	Dick	Crye Leike REALTORS Maumelle	27	\$6,429,069	\$238,113	0.07%
175	Abbie	Stalnaker	The Property Group	17	\$6,411,401	\$377,141	0.07%
176	Jean	Hurst	CBRPM Midtown	22	\$6,376,462	\$289,839	0.07%
177	Amy	McGavran	Century 21 Parker & Scroggins Realty	24	\$6,358,475	\$264,936	0.07%
178	Melissa	Glidden	Capital Sotheby's International Realty	24	\$6,348,500	\$264,520	0.07%
179	Mollie	Birch	Charlotte John Company (Little Rock)	16.5	\$6,317,500	\$382,878	0.07%
180	Bethel	Sanders	Trademark Real Estate, Inc.	20.5	\$6,283,350	\$306,504	0.07%
181	Danielle	Newton	PorchLight Realty	26	\$6,271,348	\$241,205	0.07%
182	Daniel	Rodriguez	Exp Realty	25	\$6,265,500	\$250,620	0.07%
183	Courtney	Jones	Century 21 Parker & Scroggins Realty Bryant	25	\$6,265,500	\$250,620	0.07%
184	Tammy	Hale	RE/MAX Advantage	46	\$6,250,500	\$135,880	0.07%

Rank	First Name	Last Name	Office	Units	Volume	Average	% Volume
185	Walt	Dickinson	RE/MAX Affiliates Realty	24.5	\$6,202,800	\$253,175	0.07%
186	Andy	Gibson	Keller Williams Realty LR Branch	24	\$6,199,660	\$258,319	0.07%
187	Teresa	Cogovan	Century 21 Parker & Scroggins Realty	28	\$6,192,475	\$221,159	0.07%
188	Nikki	Barnett	Century 21 Parker & Scroggins Realty	15	\$6,189,900	\$412,660	0.07%
189	Lynn	Pangburn	CBRPM WLR	15	\$6,172,600	\$411,506	0.07%
190	Terry	Keck	Michele Phillips & Company, Realtors Cabot	33	\$6,169,200	\$186,945	0.07%
191	Ken	Maier	Keller Williams Realty LR Branch	24.5	\$6,155,550	\$251,246	0.07%
192	Kaiyashia	Blanton	CENTURY 21 Prestige Realty	30	\$6,144,955	\$204,831	0.07%
193	Christy	Robinson	Keller Williams Realty LR Branch	31	\$6,144,400	\$198,206	0.07%
194	Allen	Myers	CBRPM WLR	18	\$6,136,200	\$340,900	0.07%
195	Kent	Dover	CBRPM Hot Springs	11	\$6,118,300	\$556,209	0.07%
196	Corina	Jordan	Keller Williams Realty LR Branch	23	\$6,108,177	\$265,572	0.07%
197	Dana	Patterson Sims	RE/MAX Elite	16	\$6,100,300	\$381,268	0.07%
198	Elizabeth	Phillips	Michele Phillips & Co. REALTORS	25	\$6,094,133	\$243,765	0.07%
199	Carlie	Ross	Century 21 Parker & Scroggins Realty	20	\$6,057,950	\$302,897	0.07%
200	Charlotte	Hitchens	RE/MAX of Hot Springs Village	18	\$6,038,800	\$335,488	0.07%

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TOP 300 STANDINGS

Teams and Individuals through Oct. 4 2022

As reported in CARMLS — Residential Sales Only

Rank	First Name	Last Name	Office	Units	Volume	Average	% Volume
201	Beth	Graves	Trademark HSV Real Estate	17	\$6,029,500	\$354,676	0.07%
202	Ross	Robinson	McKimmy Associates REALTORS NLR	28	\$5,980,700	\$213,596	0.07%
203	Samuel	Smith	Exp Realty	23	\$5,964,120	\$259,309	0.07%
204	Linette	Galbraith	Trademark HSV Real Estate	14	\$5,955,500	\$425,392	0.07%
205	Dennis	Adkins	lRealty Arkansas	17	\$5,953,550	\$350,208	0.07%
206	Jordan	Henry	Charlotte John Company (Little Rock)	12	\$5,938,000	\$494,833	0.07%
		Roehrenbeck					
207	Rochelle	Yurick	River Trail Properties	25	\$5,935,800	\$237,432	0.07%
208	Kelly	Wei	RE/MAX Elite	20	\$5,922,400	\$296,120	0.07%
209	Tanya	Brainerd Craft	Janet Jones Company	15.5	\$5,917,000	\$381,741	0.07%
210	Daniel	Gray	RE/MAX Homefinders	27.5	\$5,912,500	\$215,000	0.07%
211	Candy	Adams	Trademark HSV Real Estate	11	\$5,910,400	\$537,309	0.07%
212	Langston	Carr	Keller Williams Realty LR Branch	23.5	\$5,906,700	\$251,348	0.07%
213	Stephanie	Tharp	Jon Underhill Real Estate	14	\$5,897,750	\$421,267	0.07%
214	Dana	Smith	RE/MAX of Hot Springs Village	20	\$5,888,175	\$294,408	0.07%
215	Svetlana	Simmons	McGraw Realtors	16	\$5,887,900	\$367,993	0.07%
216	Greg	Calaway	Baxley Penfield Moudy Realtors	20	\$5,883,526	\$294,176	0.07%
217	Ray	Clem	RE/MAX of Hot Springs Village	22	\$5,871,700	\$266,895	0.07%
218	Jesse	Baxley	Baxley Penfield Moudy Realtors	23	\$5,863,223	\$254,922	0.07%
219	Jennifer	Kronenberger	JK Real Estate	15	\$5,820,500	\$388,033	0.07%
220	Debi	Jones	Trademark Real Estate, Inc.	18	\$5,805,500	\$322,527	0.07%
221	Sarah	Barnett	Taylor Realty Group HSV	18	\$5,789,550	\$321,641	0.07%
222	Jennifer	Ketterman	Edge Realty Cabot	28	\$5,785,826	\$206,636	0.07%
223	Ashley	Porterfield	RE/MAX Elite	18	\$5,782,600	\$321,255	0.07%
224	Stuart	Greer	RE/MAX Advantage	37.5	\$5,764,700	\$153,725	0.07%
225	Joe	Stewart	Trademark HSV Real Estate	19	\$5,760,380	\$303,177	0.07%
226	Lisa	Holloway Sugg	Crye Leike REALTORS Maumelle	15	\$5,757,272	\$383,818	0.07%
227	Madeline	Balgavy	RE/MAX Elite	29	\$5,747,624	\$198,193	0.07%
228	Lorie	Lemley	RE/MAX Elite Saline County	25	\$5,742,250	\$229,690	0.07%
229	Scott	Smith	Crye Leike REALTORS	9.5	\$5,726,450	\$602,784	0.07%
230	Michelle	Hagerman	McKimmy Associates REALTORS NLR	28	\$5,708,320	\$203,868	0.07%
231	David	Sutton	RE/MAX Elite	21.5	\$5,665,750	\$263,523	0.07%
232	Donna	Dailey	Janet Jones Company	14	\$5,652,125	\$403,723	0.07%
233	LuAnn	Beard	Crye Leike REALTORS NLR Branch	24.5	\$5,626,400	\$229,648	0.07%
234	Jon	Bloomberg	Crye Leike REALTORS Cabot Branch	20	\$5,620,400	\$281,020	0.07%

Rank	First Name	Last Name	Office	Units	Volume	Average	% Volume
235	Eric	Shepherd	Century 21 Parker & Scroggins	25.5	\$5,602,073	\$219,689	0.07%
236	Jan	Galloway	Trademark Real Estate, Inc.	14	\$5,596,750	\$399,767	0.07%
237	Jacob	Hall	Michele Phillips & Co. REALTORS	18	\$5,595,600	\$310,866	0.07%
238	Brenda	White	Keller Williams Realty LR Branch	25	\$5,594,227	\$223,769	0.07%
239	Frankie	Rivers	RE/MAX Elite Saline County	17	\$5,567,254	\$327,485	0.06%
240	Tamara	Miles	Edge Realty	26	\$5,559,075	\$213,810	0.06%
241	Becky	Tanner	Keller Williams Realty LR Branch	14	\$5,552,400	\$396,600	0.06%
242	Lee	Smith	Aspire Realty Group	23	\$5,539,800	\$240,860	0.06%
243	LaKesha	Crow	CBRPM Midtown	27	\$5,525,815	\$204,659	0.06%
244	Angela	Campbell	Keller Williams Realty LR Branch	18.5	\$5,487,221	\$296,606	0.06%
245	Joel	Hoggard	RE/MAX Advantage	23	\$5,480,450	\$238,280	0.06%
246	Ryan	Stephens	Engel & Volkers	31	\$5,397,400	\$174,109	0.06%
247	Sarah	Bentley	Meyers Realty Company	21	\$5,373,400	\$255,876	0.06%
248	Carrie	Robertson	Edge Realty Cabot	21	\$5,372,800	\$255,847	0.06%
249	Terry	Quinn	Jon Underhill Real Estate	15.5	\$5,369,900	\$346,445	0.06%
250	Mike	Dietz	RE/MAX Homefinders	22	\$5,366,700	\$243,940	0.06%

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TOP 300 STANDINGS

Teams and Individuals through Oct. 4 2022

As reported in CARMLS — Residential Sales Only

Rank	First Name	Last Name	Office	Units	Volume	Average	% Volume
251	Karol	Bailes	Crye Leike REALTORS	15	\$5,359,800	\$357,320	0.06%
252	Lola	Philpott	RE/MAX Advantage	32	\$5,344,700	\$167,021	0.06%
253	Serethia	Crawford	CBRPM Hot Springs	17	\$5,339,600	\$314,094	0.06%
254	Lindsey	Brannon	IRealty Arkansas Cabot	19	\$5,332,370	\$280,651	0.06%
255	Beverly	Baldrige	RE/MAX Advantage	26	\$5,321,915	\$204,689	0.06%
256	Whitney	Elmore	CBRPM Midtown	14	\$5,281,500	\$377,250	0.06%
257	Jeremiah	Oltmans	Crye Leike REALTORS Bryant	12	\$5,247,900	\$437,325	0.06%
258	Shirley	Anderson Jones	Meyers Realty Company	23	\$5,240,000	\$227,826	0.06%
259	Georgina	Daniel	Century 21 Parker & Scroggins	19	\$5,229,650	\$275,244	0.06%
260	Jaime	Spears	Crye Leike REALTORS NLR Branch	24	\$5,219,140	\$217,464	0.06%
261	Sherry	Smith	Crye Leike REALTORS	11.5	\$5,191,950	\$451,473	0.06%
262	Ed	Dorsey	Lake Hamilton Properties	18	\$5,189,300	\$288,294	0.06%
263	Catherine	Langley	Janet Jones Company	16	\$5,177,000	\$323,562	0.06%
264	Frances	Harper	Century 21 Parker & Scroggins Realty	10	\$5,172,000	\$517,200	0.06%
265	Jenifer	Abbott	CBRPM Hot Springs	21	\$5,164,800	\$245,942	0.06%
266	Vicki	Baldrige	Baxley Penfield Moudy Realtors	19	\$5,142,400	\$270,652	0.06%
267	Monica	Hale	Plush Homes Co. Realtors	23	\$5,134,511	\$223,239	0.06%
268	Cory	Nicholson	McKimmy Associates REALTORS NLR	33	\$5,122,900	\$155,239	0.06%
269	Melinda	Hays	ERA Team	25	\$5,121,786	\$204,871	0.06%
270	Jon	Kennon	IRealty Arkansas Sherwood	14	\$5,106,700	\$364,764	0.06%
271	Samantha	Dailey	Edge Realty Cabot	23	\$5,097,300	\$221,621	0.06%
272	Leah	Campbell	RE/MAX Homefinders	23.5	\$5,092,650	\$216,708	0.06%
273	Brenda	Rhoads	Crye Leike REALTORS NLR Branch	24	\$5,092,080	\$212,170	0.06%
274	Kathy	Fortner	Keller Williams Realty LR Branch	21	\$5,089,599	\$242,361	0.06%
275	Natalie	Caldwell	Crye Leike REALTORS	19.5	\$5,074,900	\$260,251	0.06%
276	Nola	Ford	Crye Leike REALTORS Maumelle	19	\$5,066,465	\$266,656	0.06%
277	Lindsey	Roddy	Taylor Realty Group HS	19	\$5,061,520	\$266,395	0.06%
278	Carolyn	Trusty	CBRPM Saline County	15	\$5,052,200	\$336,813	0.06%
279	Tim	Bennett	Baxley Penfield Moudy Realtors	21	\$5,048,300	\$240,395	0.06%
280	Madison	Ralph	Keller Williams Realty LR Branch	20	\$5,018,400	\$250,920	0.06%
281	Bill	Williams	Modern Realty Group	13.5	\$5,010,450	\$371,144	0.06%
282	Gail	Ott	Re/Max Elite NLR	19.5	\$5,004,300	\$256,630	0.06%
283	Brittany	Hopkins	Michele Phillips & Co. REALTORS	22	\$4,988,000	\$226,727	0.06%
284	Regina	Thompson	RE/MAX Real Estate Connection	23	\$4,977,500	\$216,413	0.06%

Rank	First Name	Last Name	Office	Units	Volume	Average	% Volume
285	Angela	Banks	Trademark HSV Real Estate	16.5	\$4,969,100	\$301,157	0.06%
286	Dawn	Scott	Janet Jones Company	11	\$4,924,000	\$447,636	0.06%
287	Andrea	Marks	Hot Springs 1st Choice Realty	18	\$4,907,000	\$272,611	0.06%
288	Rick	Marshall	Trademark HSV Real Estate	13	\$4,899,919	\$376,916	0.06%
289	Whitney	Elmore	CBRPM Midtown	13	\$4,891,500	\$376,269	0.07%
290	Jordan	Henry- Roehrenbeck	Charlotte John Company (Little Rock)	8	\$4,883,000	\$610,375	0.07%
291	Jon	Bloomberg	Crye-Leike REALTORS Cabot Branch	18	\$4,880,500	\$271,138	0.07%
292	Bill	Williams	Modern Realty Group	13	\$4,878,450	\$375,265	0.07%
293	Julie	Hillegas	Arnett Realty & Investments, Inc.	18	\$4,876,077	\$270,893	0.07%
294	Lee	Smith	Aspire Realty Group	20	\$4,869,900	\$243,495	0.07%
295	Samantha	Dailey	Edge Realty - Cabot - 20398	22	\$4,867,300	\$221,240	0.07%
296	Mollie	Birch	Charlotte John Company (Little Rock)	13.5	\$4,859,500	\$359,962	0.07%
297	Kathy	Fortner	Keller Williams Realty LR Branch	20	\$4,849,599	\$242,479	0.06%
298	Carrie	Robertson	Edge Realty - Cabot	19	\$4,847,900	\$255,152	0.06%
299	Bethel	Sanders	Trademark Real Estate, Inc.	18.5	\$4,838,450	\$261,537	0.06%
300	Monica	Hale	Plush Homes Co. Realtors	21	\$4,778,511	\$227,548	0.06%

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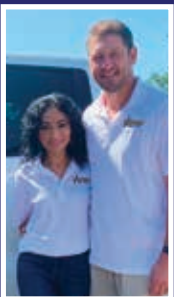


WOLVERINE
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The background of the advertisement features a photograph of a residential roof with grey shingles and a white-trimmed dormer window. A large, dark blue silhouette of a wolverine is superimposed on the left side of the image, with its head and paws visible. The company name 'WOLVERINE Roofing' is written in a bold, yellow, sans-serif font with a blue outline, positioned over the wolverine silhouette.

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